Your Best Solution Limited



16 services. One plan.

Diagnosis, strategy and specialist coordination for UK manufacturers who want to win more tenders.

The Bid & Tender Cure for UK Manufacturers

Every Step. Every Specialist. Every Time.

Take the Free Bid Readiness Quiz

Book Your Comprehensive Health Assessment Now!

The 16 services at a glance

Four groups. Diagnosed by YBSL, delivered through the Cure Alliance.

Bid and Commercial

01 Bid Writing and Tenders
02 Contract Review
03 Financial Standing
04 Insurance and Key Person Cover

Compliance and Standards

05 Health and Safety
06 ISO Management Systems
07 People and Employment Law
08 Sustainability and ESG
09 Training and Skills

Cyber and IT

10 Cyber Security and vCISO
11 OT and Industrial Cybersecurity
12 Managed IT and Infrastructure
13 Hardware and Infrastructure

Digital and Strategy

14 Web Design and Digital
15 Process Automation
16 Technology Roadmap



Bid Writing and Tenders

Turning evidence into answers that score.

1 Plan

Readiness review, bid strategy, scoring criteria

2 Write

Quality answers, method statements, social value

3 Submit

Evidence mapped, compliance check, debrief

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Contract Review

Know what you're agreeing to before you sign.

1 Read the terms

Liability caps, force majeure, termination clauses

2 Stay clean

Anti-bribery policy, whistleblowing policy, conflict declarations

3 Stay covered

TUPE advice, escalation process, dispute route



Financial Standing

Still trading when the contract ends.

1 Clear the bar

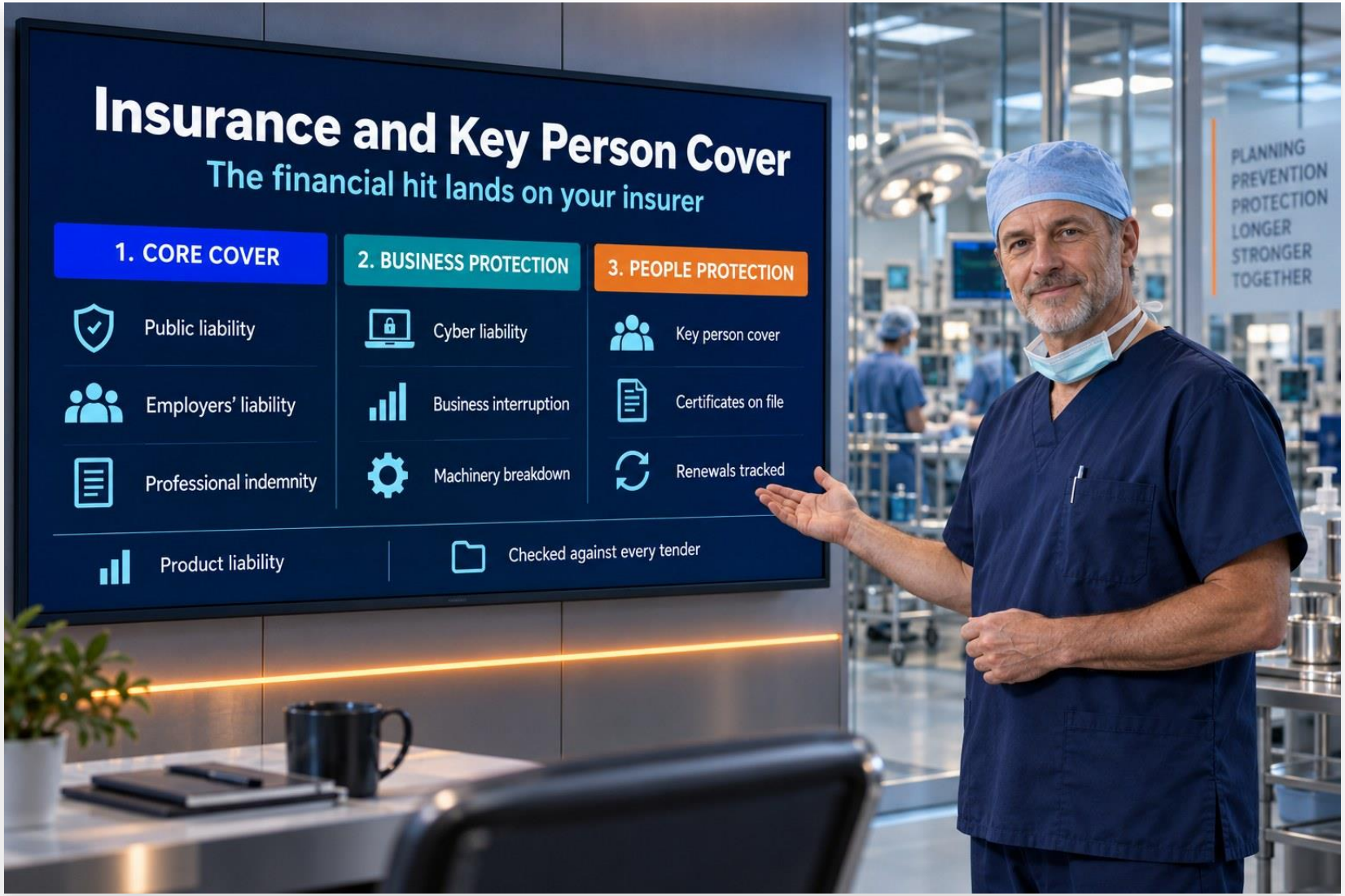
Turnover threshold, filed accounts, management accounts

2 Prove compliance

Corporation tax, PAYE and VAT, NIC confirmed

3 Stay liquid

Cash-flow forecast, ratio monitoring, mobilisation costs



Insurance and Key Person Cover

The financial hit lands on your insurer.

1 Core cover

Public liability, employers' liability, professional indemnity

2 Business protection

Cyber liability, business interruption, machinery breakdown

3 People protection

Key person cover, certificates on file, renewals tracked



Health and Safety

Your site won't hurt anyone.

1 Plan

Written H&S policy, risk assessments, method statements

2 Accredit

SSIP accreditation, matches the register, certificates in date

3 Respond

RIDDOR reporting, accident tracking, actions closed out



ISO Management Systems

Controlled, consistent, audit-ready.

1 Quality, ISO 9001

Process control, consistency, the paper trail

2 Environment, ISO 14001

Environmental controls, waste management, energy efficiency

3 Safety, ISO 45001

Risk assessments, incident reviews, safe systems of work



People and Employment Law

Managed, protected and legally covered.

1 Fair and inclusive

EDI policy and action plan, Modern Slavery statement, supply-chain audit

2 Legally sound

Contract review, IR35 classification, right-to-work checks

3 Looked after

Real Living Wage, wellbeing programme, whistleblowing policy



Sustainability and ESG

A plan buyers can see and score.

Part of the Cure Alliance

YBSL diagnoses the gap, then routes you to a vetted specialist who knows manufacturing.



Training and Skills

Competent, not just present.

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Cyber Security and vCISO

Protecting their data. Proving you can recover.

1 Protect

Cyber Essentials, multi-factor authentication, patching on a schedule

2 Detect

Firewalls and email protection, access control, vulnerability management

3 Respond and recover

Incident plan, tested backups, staff awareness



OT and Industrial Cybersecurity

Protecting the machines. Securing production.

1 Protect

Asset inventory, network segmentation, secure vendor access

2 Detect

Network monitoring, threat detection, logging and alerts

3 Respond and recover

OT incident playbooks, offline backups, safe patching



Managed IT and Infrastructure

Not IT support. Managed IT stops it breaking.

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Hardware and Infrastructure

The physical kit behind every certificate.

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Web Design and Digital

Checked before your bid is opened.

Part of the Cure Alliance

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Process Automation

Evidence in minutes, not days.

1 Map

Repetitive tasks, owners, handoffs

2 Control

Structured SharePoint, version control, access rights

3 Automate

Approval workflows, audit trail, records on demand



Technology Roadmap

Technology spend that adds up to a plan.

1 Roadmap

Strategy, bid pipeline review, priorities

2 Govern

Board reporting, risk overview, supplier coordination

3 Invest

Budget plan, ranked by outcome, contract oversight

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Your Best Solution Limited

Let's find the gaps before the buyer does.



Start with a conversation. We diagnose where you stand, then route you to the right specialist.

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Every Step. Every Specialist. Every Time.

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